



REO BROKER RESUME

Office Information:

Waugh and Associates, LLC
10161 Park Run Drive, Suite 150
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Broker Information:

Kyle Waugh
NV License #12979, expires 8/31/2010
(P) 877-570-6811 ext. 1152
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Areas Serviced

Las Vegas, NV	89122, 89120, 89121, 89142, 89110, 89156, 89115, 89101, 89104, 89106, 89104, 89109, 89169, 89119, 89123, 89183, 89141, 89179, 89178, 89139, 89113, 89148, 89118, 89103, 89146, 89102, 89117, 89147, 89135, 89138, 89144, 89145, 89134, 89128, 89108, 89107, 89129, 89149, 89130, 89131, 89143, 89166
North Las Vegas, NV	89087, 89086, 89085, 89084, 89031, 89081, 89032, 89030
Henderson, NV	89015, 89012, 89052, 89044, 89074, 89014, 89011
Boulder City, NV	89005, 89002
Blue Diamond, NV	89004
Pahrump, NV	89048, 89060

Professional Memberships & Designations

Certified Residential Specialist designation (CRS)
Certified Short Sale Professional designation (CSP)
Short Sales and Foreclosure Resource certification (SFR)
REOMac & 5-Star Conferences
REONetwork
REOPro
Nationwide REO Brokers (NREOB)
National Association of REALTORS (NAR)
Nevada Association of REALTORS (NVAR)
Greater Las Vegas Association of REALTORS (GLVAR)

WWW.WAUGHANDASSOCIATES.COM

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Our Results:

- Same day BPO's (when requested)
- 24 hour turn around when needed
- Over 90% cash for keys average
- Solid relationships with vendors to ensure prompt, affordable services for all of your REO properties
- Commitment to education in the default servicing industry
- Extensive marketing on EVERY asset
- Exceptional negotiating skills to attain a higher dollar sale
- 95% of our listings close within 5% of our initial BPO pricing

Broker's Biography & Credentials:

- Held Series 7 and Series 63 Security Licenses
- Real Estate Licensee for 12 years, 5 years as a Nevada Broker
- 20 years' experience in real estate and business development
- Over 200 hours of continuing education
- Managed most productive real estate office on the West Coast in 2003
- Recruited and trained more than 100 agents for the Prudential Americana Group
- Total personal production of over \$250 million in real estate sales
- Total company production of over \$750 Million
- Exclusive Broker for over \$2 billion of mid-rise and high-rise developments
- Facilitated the disposition of over 900 bulk assets
- Recognized in the In Business LV "Who's Who in Real Estate" during 2006, 2007 and 2008

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